

2015 BRITISH COLUMBIA WINE GRAPE CROP REPORT



FOREWORD

BC wineries are required by regulation to report the number of tons of BC mainland wine grapes they crushed each year to the BC Wine Grape Council for levying purposes. For the 2015 vintage, wineries were also asked to provide, voluntarily and in strict confidence, data on the varietal tonnages, growers and prices per ton and whether the grapes were purchased at arm's length or winery-owned.

The detailed tonnage and price data for the 2015 survey was gathered by Louise Corbeil over a three-month period ending February 29, 2016. The data was then aggregated and compiled by Manfred Freese, PhD., and formatted for distribution by Lindsay Kelm.

We would like to express our thanks to the BC Wine Grape Council and the BC Wine Authority for their cooperation and assistance.

At the request of the BC Grapegrowers' Association, a 'Section 9100' audit of the survey data and report was carried out by the Chartered Professional Accountants firm, Reid Hurst Nagy Inc. A copy of their report is included on page 2 of this report.

Funding for this report was provided by the BC Grapegrowers' Association and the BC Wine Institute.



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REPORT ON SPECIFIED AUDITING PROCEDURES CARRIED OUT ON THE 2015 WINE GRAPE CROP SURVEY REPORT

To: The Members of The British Columbia Grapegrowers' Association

We have been requested to apply the following specified auditing procedures to financial information other than financial statements:

1. Test a sample of the data summarized for the 2015 Wine Grape Crop Survey Data spreadsheet for accuracy and completeness.
2. Recalculate the 2015 figures reported on the 2015 Wine Grape Crop Survey Report from the 2015 Wine Grape Crop Survey Data.

Our specified auditing procedures were performed in April 2016 in accordance with the standards of the Canadian Chartered Professional Accountants' Assurance Handbook Section 9100, "Reports on the Results of Applying Specified Auditing Procedures to Financial Information other than Financial Statements."

As result of applying the above procedures, we found no exceptions. However, the procedures performed do not constitute an audit or review of the financial information, and therefore we express no opinion on this financial information. These procedures would not necessarily reveal all material errors with respect to the financial information.

This report is for use solely by the Association to verify the accuracy of the compiled information and report and not to be referred to or used for any other purpose.

REID HURST NAGY INC.
CHARTERED PROFESSIONAL ACCOUNTANTS

RICHMOND, BC
APRIL 28, 2016

NUMBER OF WINERIES THAT RESPONDED, ACCORDING TO SIZE

Year	Large Winery	Medium Winery	Small Winery	Total
2015	3	37*	93	133
2014	-	-	-	-
2013	3	33	104	140
2012	3	24	83	110
2011	3	21	95	119
2010	3	17	106	126

* 150 tons < Medium winery < 1500 tons

RESPONSE RATE FOR THE WINE GRAPE CROP SURVEYS 2009-2015

Year	No. of Wineries Responded	Total No. of Grape Wineries in BC	% of Total
2015	133	256	51.95%
2014	-	-	-
2013	140	229	61.14%
2012	110	206	53.40%
2011	119	193	61.66%
2010	126	193	65.28%

PERCENTAGE OF VINIFERA, HYBRID AND LABRUSCA PRODUCTION

	Vinifera/Hybrid/Labrusca	% of Total Production	
		2015	2013
White	Vinifera	98.74%	98.98%
	Vinifera/Hybrid	1.26%	1.02%
	Unspecified	0.00%	0.00%
	Labrusca	0.00%	0.00%
Red	Vinifera	97.27%	97.93%
	Vinifera/Hybrid	2.73%	2.07%
	Unspecified	0.00%	0.00%
	Labrusca	0.00%	0.00%
Total	Vinifera	98.06%	98.44%
	Vinifera/Hybrid	1.94%	1.56%
	Unspecified	0.00%	0.00%
	Labrusca	0.00%	0.00%

Rank	Variety	Total Tonnage Per Cent	Estimated Mainland Tonnage	Estimated Combined Value
1	Merlot	15.83%	5,009.12	\$12,350,136
2	Pinot Gris	12.55%	3,971.43	\$8,244,297
3	Chardonnay	10.43%	3,300.12	\$6,710,482
4	Cabernet Sauvignon	7.19%	2,274.24	\$5,827,859
5	Pinot Noir	7.83%	2,478.89	\$5,628,143
6	Cabernet Franc	5.20%	1,644.70	\$4,214,882
7	Gewürztraminer	6.11%	1,933.98	\$3,609,607
8	Syrah/Shiraz	4.16%	1,316.91	\$3,532,851
9	Sauvignon Blanc	6.09%	1,927.90	\$3,467,500
10	Riesling	5.50%	1,741.67	\$3,118,369
11	Pinot Blanc	3.27%	1,036.01	\$1,887,303
12	Viognier	1.99%	630.49	\$1,429,612
13	Malbec	1.14%	362.11	\$982,454
14	Gamay Noir	1.46%	462.13	\$953,538
15	Petit Verdot	0.63%	199.10	\$533,707
16	Bacchus	0.84%	265.89	\$518,625
17	Muscat	0.73%	232.19	\$492,373
18	Marechal Foch	0.77%	244.40	\$436,376
19	Auxerrois	0.65%	205.46	\$391,675
20	Ehrenfelser	0.60%	188.81	\$342,874
21	Semillon	0.46%	145.86	\$342,542
22	Zweigelt	0.36%	114.35	\$274,390
23	Icewine Riesling	0.37%	116.73	\$269,038
24	Siegerrebe	0.33%	104.90	\$203,415
25	Kerner	0.28%	89.72	\$178,923
	Remaining Varieties Reported	5.19%	1,642.92	\$3,101,436
	Total Red & White	100%	31,640.00	\$69,042,405

Note: The above percentages are based on the aggregate tonnage from participating wineries of 29,205 tons. This represents 92 % of the estimated total mainland crop of 31,640 short tons.

2015 WHITE WINE GRAPE VARIETIES BY ORDER OF IMPORTANCE (VALUE)

Varietal	Estimated Mainland Tonnage	Est. Total Value	Percent of White	Combined Average Price/Ton
Pinot Gris	3,971.4	\$8,244,297	23.35%	\$2,076
Chardonnay	3,300.1	\$6,710,482	19.40%	\$2,033
Gewürztraminer	1,934.0	\$3,609,607	11.37%	\$1,866
Sauvignon Blanc	1,927.9	\$3,467,500	11.34%	\$1,799
Riesling	1,741.7	\$3,118,369	10.24%	\$1,790
Pinot Blanc	1,036.0	\$1,887,303	6.09%	\$1,822
Viognier	630.5	\$1,429,612	3.71%	\$2,267
Bacchus	265.9	\$518,625	1.56%	\$1,951
Muscat	232.2	\$492,373	1.37%	\$2,121
Auxerrois	205.5	\$391,675	1.21%	\$1,906
Ehrenfelser	188.8	\$342,874	1.11%	\$1,816
Semillon	145.9	\$342,542	0.86%	\$2,348
Icewine Riesling	116.7	\$269,038	0.69%	\$2,305
Siegenerbe	104.9	\$203,415	0.62%	\$1,939
Kerner	89.7	\$178,923	0.53%	\$1,994
Müller Thurgau	111.3	\$173,598	0.65%	\$1,559
Vidal	123.8	\$129,440	0.73%	\$1,046
Misc. White Vinifera	58.9	\$128,142	0.35%	\$2,175
Roussanne	51.0	\$123,190	0.30%	\$2,415
Misc. White Hybrid	77.9	\$107,415	0.46%	\$1,378
Schönburger	58.0	\$100,437	0.34%	\$1,733
Madeleine Angevine	52.1	\$73,952	0.31%	\$1,420
Optima	36.3	\$72,959	0.21%	\$2,012
Ortega	35.2	\$64,196	0.21%	\$1,825
Rotberger	24.6	\$49,270	0.14%	\$2,000
Siegfriedrebe	11.0	\$18,360	0.06%	\$1,665
Chasselas	124.8	-	0.73%	-
Sovereign Opal	122.4	-	0.72%	-
Chenin Blanc	119.1	-	0.70%	-
Madeleine Sylvaner	35.2	-	0.21%	-
Reichensteiner	29.5	-	0.17%	-
Suppressed Data Tonnage	44.4	-	0.26%	-
TOTAL	17,006.7	-	100.00%	-

(-) Indicates that data has been suppressed for reasons of confidentiality

2015 RED WINE GRAPE VARIETIES BY ORDER OF IMPORTANCE (VALUE)

Varietal	Estimated Mainland Crop Tonnage	Est. Total Value	Percent of Red	Combined Average Price/Ton
Merlot	5,009.1	\$12,350,136	34.23%	\$2,466
Cabernet Sauvignon	2,274.2	\$5,827,859	15.54%	\$2,563
Pinot Noir	2,478.9	\$5,628,143	16.94%	\$2,270
Cabernet Franc	1,644.7	\$4,214,882	11.24%	\$2,563
Syrah/Shiraz	1,316.9	\$3,532,851	9.00%	\$2,683
Malbec	362.1	\$982,454	2.47%	\$2,713
Gamay Noir	462.1	\$953,538	3.16%	\$2,063
Petit Verdot	199.1	\$533,707	1.36%	\$2,681
Maréchal Foch	244.4	\$436,376	1.67%	\$1,786
Zweigelt	114.3	\$274,390	0.78%	\$2,400
Misc. Red Hybrids	56.5	\$121,916	0.39%	\$2,156
Tempranillo	45.6	\$109,070	0.31%	\$2,393
Zinfandel	51.8	\$103,760	0.35%	\$2,002
Misc. Red Vinifera	37.1	\$81,223	0.25%	\$2,187
Lemberger/Blafränkisch	37.3	\$79,412	0.26%	\$2,128
Sangiovese	29.3	\$78,055	0.20%	\$2,664
Pinot Meunier	39.6	\$70,003	0.27%	\$1,768
Carmenere	21.3	\$58,395	0.15%	\$2,741
Chancellor	31.5	\$41,029	0.21%	\$1,305
Dunkelfelder	11.7	\$25,732	0.08%	\$2,204
Mourvedre	2.8	\$9,092	0.02%	\$3,225
Baco Noir	67.4	-	0.46%	-
Pinotage	65.6	-	0.45%	-
Barbera	9.5	-	0.06%	-
Leon Millot	9.3	-	0.06%	-
Suppressed Data Tonnage	11.1	-	0.08%	-
TOTAL	14,633.3	-	100.00%	-

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REPORTED TONNAGE BY PRODUCTION AREA

