

PREFERRED RATES FOR BC WINE INSTITUTE VISITORS

VANCOUVER



Dates	Wine BC's Corporate Rate	Hotel Standard Rate
September 1st, 2018 → October 31, 2018	\$339.00	\$589.00+
November 1 st , 2018 → March 31 st , 2019	\$249.00	\$479.00+
April 1 st , 2019 → May 31 st , 2019	\$300.00	\$529.00+
June 1 st , 2019 → October 31, 2019	\$339.00	\$589.00+
November 1st, 2019 → December 31 st , 2019	\$249.00	\$479.00+

RESERVATION METHOD

Your travelers may book Wine BC's Corporate Rates by using one of the following options:

- ☎ Contact our Central Reservations Department at 1-877-688-9956 and ask for the Wine BC's Corporate Rate
- 📄 Book online via Hotel Website (www.marriott.com) using the 3-digit booking code specifically for your company.

Booking Code: ***

OLIVER– SOUTH OKANAGAN



Book your stay at [any Coast](#) property and receive 10% off Best Available Rate. Use online booking code: BCWINE.

PENTICTON – SOUTH OKANAGAN



Book your stay at the [Penticton Lakeside Resort](#) and mention BC Wine Institute and receive preferred rates.

	Cityview	Lakeview
January 1 –April 30, 2019	125.00	133.00
May 1 – June 20, 2019	160.00	177.00
June 21 – September 15, 2019	200.00	235.0
September 16- October 31, 2019	160.00	177.00
November 1 – December 31, 2019	125.00	133.00

Please note, the above rates are subject to availability and rate changes and are based on single or double occupancy in Queen bedded rooms. Parking is \$10 per vehicle per night plus GST. These rates are net, non-commissionable and are subject to applicable taxes. For an additional \$15 per night, King Lakeview and Beachview accommodation is available.

OSOYOOS- SOUTH OKANAGAN



Book your stay at [Watermark Beach Resort](#) between June 7th and 10th and receive 10% off Best Available Rate. Use online booking code: CMBG.

SUMMERLAND- SOUTH OKANAGAN



Book your stay June 7th through 10th, 2019 at [Summerland Waterfront Resort & Spa](#) and receive "Chef Meets BC Grape"- Taste of the Okanagan preferred rates. Limited availability.

Studio Bluff room

Regular price \$199.00 per night **Chef Meets BC Grape weekend \$139 per night**

One Bedroom Partial Lake View Suite

Regular price \$289.00 per night **Chef Meets BC Grape weekend \$219 per night**

Quote: Chef Meets Grape

WEST KELOWNA- OKANAGAN VALLEY



Set on a private cove with a beach, lakefront walkway and marina, The Cove Lakeside is the Okanagan's most exciting and luxurious resort. We feature 120 deluxe one, two and three bedroom suites surrounded by an expanse of lush gardens, pools and a putting green.

Designed with today's standard of casual living and entertaining, each of The Cove's suites features a fully equipped gourmet kitchen, complete with a wine fridge. The great room incorporates a dining area and entertainment centre with a 42" plasma TV above the fireplace. Floor to ceiling windows and shuttered French doors open onto expansive balconies with breath-taking views of Okanagan Lake and the surrounding mountains. The bedrooms have designer beds with private en-suites and deep soaking tubs. A business desk, complimentary high-speed wireless Internet access and voice mail are available in all suites.

Room Types	January 1 – April 30 & Oct 15. – Dec. 31	May 1 – Jun 27 & Sept 3 – Oct 14	Jun 28 until Sept 2 2019
1 Bedroom Suite (Mountain View)	\$140	\$224	\$344
1 Bedroom Suite (Garden View)	\$160	\$254	\$374
1 Bedroom Suite (Lake View)	\$180	\$284	\$404
2 Bedroom Suite (Mountain View)	\$200	\$294	\$494
2 Bedroom Suite (Garden View)	\$220	\$324	\$524
2 Bedroom Suite (Lake View)	\$240	\$354	\$554

The Canadian dollar rates quoted above are net non-commissionable and are exclusive of taxes.

The current tax is a 5% GST, 8% Hotel Sales Tax and 3% Destination Marketing Fee.

For Individual Requests (5 rooms or less)

Reservation Method

May we request that all guests contact our reservations department directly, identifying themselves with **Wines of British Columbia** to ensure that they receive the special rates quoted.

Hotel Number: (250) 707-1800
Toll Free: (877) 762-2683
Fax: (250) 707-1809
E-mail: reservations@thecovekelowna.com
Website: www.covelakeside.com



Season Start Date	Season End Date	Room Type	Rate
January 2019	April 2019	Standard Guest Room	\$170.00
May 2019	June 2019	Standard Guest Room	\$267.00
July 2019	August 2019	Standard Guest Room	\$384.00
September 2019	September 2019	Standard Guest Room	\$267.00
October 2019	December 2019	Standard Guest Room	\$174.00

To reserve your room, please contact Marriott Reservations at 1- (800)-465-4651 and quote Wine BC to receive your discount.



The Royal Kelowna, Kelowna’s most luxurious downtown, waterfront all-suite hotel is pleased to provide you with discounted corporate rates. Your corporate rate provides for a discount of **15% off the Best Available Rate**. This discount is available for any rooms at The Royal Kelowna and is based on availability Sunday-Thursday (exceptions may be made if staying for an extended stay and excludes holiday weekends). Corporate discounts are non-combinable with any other offers or discounts.

Reservation Method:

To make a reservation you can call toll free at 1-888-577-6925 and mention your company name “Wine BC” at the time of booking and that you are part of The Royal Kelowna Corporate Rate Program. Note that to guarantee any reservations we do need a valid major credit card and this will be required at the time of booking. 24/7 central reservations staff will have all rate information under “Wine BC”.

Reservations can also be made by emailing our reservations department at Stay@TheRoyalKelowna.com.